

Case Study

Using Telepresence at Xerox Audio Visual Solutions



Desktop telepresence allows you to gauge the response to your comments by having a face-to-face conversation.

How telepresence can enhance the common telephone call.

Did you ever get on the phone with one of your direct reports and get the feeling that while you were trying to convey an important issue the person on the other end of the phone was not fully engaged in the conversation? Maybe they were looking at their computer, answering e-mail, etc but you couldn't tell, you just had that feeling that their attention was elsewhere.

Well at Xerox Audio Visual Solutions we've solved that problem as whenever I call one of the managers at one of our branches, I do it from the telepresence unit on my desk. By seeing the individual while talking to him I know I have his complete attention. And as a side benefit I find my calls are more concise and focused than a regular telephone call.

If this seems like an application that would benefit your organization, we will be glad to set up a personal demonstration for you about how telepresence can make your business more efficient and effective.

Daniel G. Boylan
President
Xerox Audio Visual Solutions